



## INDUSTRIAL

Globally connected, locally networked.

Recruiting world-class Industrial professionals including commercial and technical management level for the Asia Pacific Region.

# CONNEXUS GLOBAL COMPANY SUMMARY

We're Connexus. We're stripping back executive recruitment & advisory to what it's really all about: finding great talent and insights when the pressure is on.

At Connexus, we know that incorporating technology, data, and artificial intelligence (AI) into our working practices will enable us to deliver smarter recruitment solutions, understand our clients' problems, and add genuine value. However, we also recognise that recruitment will always revolve around human connections, and our focus is squarely on building these connections across the product value chain.

At Connexus, we're as real as it gets. We take a no-nonsense approach and get the job done.

## Our Industrial Division supports organisations in recruiting leaders and professionals across the value chain.

These in-demand professionals sit across key functions, including Sales & Marketing, Operations & Production, R&D, Technology & Transformation, Supply Chain & Procurement, General Management, and Corporate Support Functions.



EQUIPMENT & MACHINERY



ELECTRONICS MANUFACTURING



CHEMICALS & PROCESS



**LOGISTICS** 



BUILDING MATERIALS & INFRASTRUCTURE



AUTOMOTIVE & AVIATION



PAPER & PACKAGING

We are uniquely positioned to provide market insights that give our partners a competitive edge.



# WE RECRUIT THE HIGHEST QUALITY MID TO SENIOR LEVEL TALENT FOR OUR PARTNERS IN THE ASIA PACIFIC REGION

#### **LEADERSHIP**

- Chief Executive Officer (CEO)
- Chief Financial Officer (CFO)
- Chief Operating Officer (COO)
- Chief Information Officer (CIO)
- Chief Digital Officer (CDO)
- Chief Sustainability Officer (CSO)

#### **SUPPLY CHAIN & PROCUREMENT**

- Planning Management
- Transportation Management
- Network Planning & Design Management
- · Distribution & Facilities
- Warehouse
- Logistics
- Strategy & Transformation
- Sustainability
- Customer Service
- S&OP
- Purchasing
- Strategic Management
- Category Management

#### **MANUFACTURING**

- Production
- Quality
- Technical
- Operations
- Technology
- Engineering
- Continuous Improvement
- Project Management

## RESEARCH & DEVELOPMENT

- Product Development
- Research
- Design
- Innovation
- Regulatory

#### **CORPORATE FUNCTIONS**

- Human Resources
- Finance
- Legal

#### **SALES & MARKETING**

- Account Management
- E-Commerce
- Product Management
- Business Development
- Brand Management
- Strategy Management
- Enterprise & Channel
- Management
- Market Research & Analysis

#### **TECH & TRANSFORMATION**

- Senior IT Appointments
- Project & Change Management
- Data Analytics
- Infrastructure & Cyber Security
- ERP & Business Applications

### **SERVICES OFFERED**



EXECUTIVE SEARCH & SELECTION



COMPETITOR ANALYSIS



**DIVERSITY ANALYSIS** 



COMPENSATION DATA



SUCCESSION PLANNING



INTERIM LEADERSHIP



### TRACK RECORD

SVP R&D

**Thailand** 

**Director of Transportation** 

**Thailand** 

Managing Director

**Thailand** 

Regional VP HSE

**Singapore** 

Snr Director, Regional Head of Procurement

**Singapore** 

Country GM

**Vietnam** 

Plant Manager

**Philippines** 

General Manager

Indonesia

Senior Sales Manager

**Australia** 

Regional Procurement Manager

Thailand, Vietnam and Philippines

Country Director

Thailand

General Manager

**Thailand** 

VP of Operations and Head of Warehouse sales

**Thailand** 

**VP Strategic Procurement** 

Singapore

VP Sales (EMEA)

**Singapore** 

Plant Director

**Vietnam** 

Regional Continuous Improvement Manager

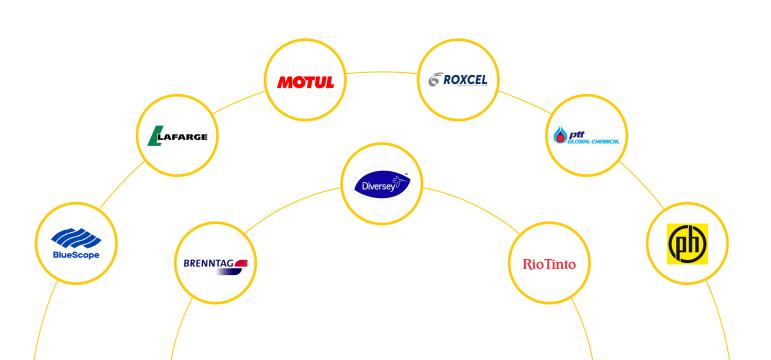
**Philippines** 

CPO

Indonesia

Fibreline Production Manager

**Australia** 



# INDUSTRIAL MARKETS **TEAM**



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